



Manistee County Board of Commissioners

Manistee County Courthouse • 415 Third Street • Manistee, Michigan 49660

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(231) 398-3500

PERSONNEL COMMITTEE

Wednesday, August 11, 2010
1:00 P.M.

Courthouse & Government Center
Board of Commissioner's Room

AGENDA

1. Dale Kowalkowski, Sheriff, will appear before the Committee to request a Step increase be awarded to Kenneth Falk, Emergency Management Coordinator, as he completed and attained his Professional Emergency Manager (PEM) Certificate on January 21, 2010.
2. Review the NACo Prescription Drug Discount Card Program statistics for June 2010. (APPENDIX A)
3. Continued discussion regarding Union negotiation issues. Also need to discuss the process for Non-Union, Non-Court and Elected Official issues, if any. (Closed Session)
4. Other items from Committee members.
5. Adjournment.



NACo Prescription Drug Discount Card Program

Manistee County, MI

MONTH	TOTAL	PLAN PRICED	% OF PLAN PRICED	RETAIL PRICED	% OF RETAIL PRICED	MEMBER COST	AVG MEMBER COST	RETAIL SUBMITTED PRICE	AVG RETAIL SUBMITTED PRICE	PRICE SAVINGS	AVG PRICE SAVINGS	% OF PRICE SAVINGS	TOTAL UTIL- IZERS
2010													
JUNE	23	19	82.61%	4	17.39%	\$ 910.73	\$ 38.60	\$ 1,166.39	\$ 50.71	\$ 255.66	\$ 11.12	21.82%	8
MAY	26	23	88.46%	3	11.54%	\$ 1,389.76	\$ 53.45	\$ 1,962.30	\$ 75.47	\$ 572.54	\$ 22.02	29.18%	14
APRIL	28	23	82.14%	5	17.86%	\$ 1,176.61	\$ 42.02	\$ 1,520.31	\$ 54.30	\$ 343.70	\$ 12.28	22.61%	13
MARCH	13	11	84.62%	2	15.38%	\$ 620.46	\$ 47.73	\$ 896.67	\$ 68.97	\$ 276.21	\$ 21.25	30.80%	8
2009													
MAY	1	0	0.00%	1	100.00%	\$ 14.89	\$ 14.89	\$ 14.89	\$ 14.89	\$ 0.00	\$ 0.00	0.00%	1
TOTALS:	91	76	83.52%	15	16.48%			\$ 5,560.56	\$ 61.11	\$ 1,448.11	\$ 15.91	26.04%	44.00

Column Headers from left to right:

1. Total Rx's: This is the total number of Rx's that were adjudicated or attempted to adjudicate through the use of the card (the explanation of the next couple of headers will help explain the necessity of this column).
2. Plan Priced Rx's: Caramark tracks all attempts to use the cards including when the pharmacy offers a lower price than the card can give. This is usually when the pharmacy sells a drug at cost or below cost to create foot traffic for the pharmacy or under a special purchase arrangement. This is the amount of Rx's that the card gave the best price vs. the pharmacy.
3. % Plan Priced Rx's: What percentage of the total attempted Rx's adjudicated via best price with the card.
4. Retail Priced Rx's: How many prescriptions where the pharmacy had a lower price.
5. % Retail Priced Rx's: Percentage of Rx's where the pharmacy had a lower price.
6. Total Drug Cost: All prescriptions totaled together at their card discounted price.
7. Average Drug Cost: Average Drug Cost per Rx at the card discounted price.
8. Retail Submitted Price: What the price would have been if the prescriptions weren't filled with the card.
9. Average Retail Submitted Price: Average Per Prescription price if the card wasn't presented at a discount.
10. Price Savings: Total dollar savings for all Rx's filled with the card.
11. Average Price Savings: Average price savings per prescription.
12. % Price Savings: Percentage price savings per prescription.
13. Total Utilizers: This is the total amount of people who represent the total amount of prescriptions / i.e. some people fill multiple prescriptions. This gives you an indication of how many residents you are helping.

As always, if you have questions, don't hesitate to contact me. Thank you for being a member county, borough or parish and participating in this member program.

Andrew Goldschmidt
Director, Membership/Marketing
NACo—National Association of Counties